

Siena Owners' Association
 Pro Forma Budget Comparison
 Fiscal Years
 2010-2011 and 2011-2012

Categ	Description	10-'11 Per	10-'11 HOA	10-'11 HOA	Description	11-'12 Per	11-'12 HOA	11-'12 HOA	Monthly	Monthly	Annual
		Member	Per Month	Annually		Member	Per Month	Annually	Difference	Difference	Difference
		Per Month	Per Month	Annually		Per Month	Per Month	Annually	per Member	Between '11-	Between '11-
									Between '10-	'12 and '10-	'12 and '10-
									'11	'11	'11
6150	Uncollectable Assessments	\$3.00	\$444.00	\$5,328.00	Uncollectable Assessments	\$3.82	\$565.36	\$6,784.32	\$0.82	\$121.36	\$1,456.32
6151	Collection Expenses	\$0.81	\$0.00	\$1,438.56	Collection Expenses	\$2.20	\$325.60	\$3,907.20	\$1.39	\$325.60	\$2,468.64
6215	Filing Fees	\$0.01	\$1.48	\$17.76	Filing Fees	\$0.01	\$1.48	\$17.76	\$0.00	\$0.00	\$0.00
6220	Insurance	\$4.39	\$649.72	\$7,796.64	Insurance	\$4.39	\$649.72	\$7,796.64	\$0.00	\$0.00	\$0.00
6260	Landscape Maintenance	\$20.41	\$3,020.68	\$36,248.16	Landscape Maintenance	\$20.41	\$3,020.68	\$36,248.16	\$0.00	\$0.00	\$0.00
6265	Landscape Extra Work	\$12.50	\$1,850.00	\$22,200.00	Landscape Extra Work	\$12.50	\$1,850.00	\$22,200.00	\$0.00	\$0.00	\$0.00
6266	Landscape Irrigation Repairs	\$2.75	\$407.00	\$4,884.00	Landscape Irrigation Repairs	\$2.75	\$407.00	\$4,884.00	\$0.00	\$0.00	\$0.00
6267	Playground Area Maintenance	\$1.13	\$167.24	\$2,006.88	Playground Area Maintenance	\$1.13	\$167.24	\$2,006.88	\$0.00	\$0.00	\$0.00
6300	Licenses and Permits	\$0.23	\$34.04	\$408.48	Licenses and Permits	\$0.23	\$34.04	\$408.48	\$0.00	\$0.00	\$0.00
6310	Management Fees	\$16.22	\$2,400.56	\$28,806.72	Management Fees	\$17.03	\$2,520.44	\$30,245.28	\$0.81	\$119.88	\$1,438.56
6422	Accounting - CPA	\$1.41	\$208.68	\$2,504.16	Accounting - CPA	\$1.41	\$208.68	\$2,504.16	\$0.00	\$0.00	\$0.00
6424	Legal Fees	\$1.00	\$148.00	\$1,776.00	Legal Fees	\$1.00	\$148.00	\$1,776.00	\$0.00	\$0.00	\$0.00
6426	Reserve Study	\$0.84	\$124.32	\$1,491.84	Reserve Study	\$0.84	\$124.32	\$1,491.84	\$0.00	\$0.00	\$0.00
6462	Electrical Repairs	\$0.50	\$74.00	\$888.00	Electrical Repairs	\$0.50	\$74.00	\$888.00	\$0.00	\$0.00	\$0.00
6465	Plumbing Repairs	\$0.50	\$74.00	\$888.00	Plumbing Repairs	\$0.50	\$74.00	\$888.00	\$0.00	\$0.00	\$0.00
6469	Street/Sidewalk Repairs	\$0.84	\$124.32	\$1,491.84	Street/Sidewalk Repairs	\$0.84	\$124.32	\$1,491.84	\$0.00	\$0.00	\$0.00
6470	Playground Equipment	\$0.09	\$13.32	\$159.84	Playground Equipment	\$0.09	\$13.32	\$159.84	\$0.00	\$0.00	\$0.00
6610	Storm Drain/Sewer Cleaning	\$1.45	\$214.60	\$2,575.20	Storm Drain/Sewer Cleaning	\$1.45	\$214.60	\$2,575.20	\$0.00	\$0.00	\$0.00
6630	Tree Trimming / Removal	\$0.00	\$0.00	\$0.00	Tree Trimming / Removal	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6704	Meeting Facility	\$0.17	\$25.16	\$301.92	Meeting Facility	\$0.17	\$25.16	\$301.92	\$0.00	\$0.00	\$0.00
6707	Monthly Statements	\$0.00	\$0.00	\$0.00	Monthly Statements	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
6708	Postage and Delivery	\$1.00	\$148.00	\$1,776.00	Postage and Delivery	\$1.00	\$148.00	\$1,776.00	\$0.00	\$0.00	\$0.00
6709	Printing and Reproduction	\$0.50	\$74.00	\$888.00	Printing and Reproduction	\$0.50	\$74.00	\$888.00	\$0.00	\$0.00	\$0.00
6752	Federal	\$0.27	\$39.96	\$479.52	Federal	\$0.27	\$39.96	\$479.52	\$0.00	\$0.00	\$0.00
6754	State	\$0.27	\$39.96	\$479.52	State	\$0.27	\$39.96	\$479.52	\$0.00	\$0.00	\$0.00
6782	Gas and Electric	\$1.00	\$148.00	\$1,776.00	Gas and Electric	\$1.00	\$148.00	\$1,776.00	\$0.00	\$0.00	\$0.00
6788	Water and Sewer	\$7.25	\$1,073.00	\$12,876.00	Water and Sewer	\$7.25	\$1,073.00	\$12,876.00	\$0.00	\$0.00	\$0.00
6040	Operating Contingency	\$3.37	\$498.76	\$5,985.12	Operating Contingency	\$0.26	\$38.48	\$461.76	-\$3.11	-\$460.28	-\$5,523.36
6050	Reserve Funding	\$33.09	\$4,897.32	\$58,767.84	Reserve Funding	\$38.18	\$5,650.64	\$67,807.68	\$5.09	\$753.32	\$9,039.84
	TOTAL	\$115.00	\$16,900.12	\$204,240.00	TOTAL	\$120.00	\$17,760.00	\$213,120.00	\$5.00	\$859.88	\$8,880.00